STIFEL news

FOR IMMEDIATE RELEASE

STIFEL INDEPENDENT ADVISORS ADDS FIRST NEW TEAM SINCE REBRANDING

ST. LOUIS, October 25, 2021 – Stifel Financial Corp. (NYSE: SF) today announced that Stifel Independent Advisors, the firm's independent contractor broker-dealer subsidiary, has added its first advisory team since its recent rebranding and renewed focus on recruiting.

Joining Stifel Independent Advisors is Shoop Wealth Management, a three-advisor team based in Westlake, Ohio. The team consists of Ryan Shoop, Keith Wood, and Hans Gappy. They were previously associated with Westminster Financial Securities, Inc. as an independent practice responsible for $193 million in client assets.

"I am excited to partner with an industry leader in investment research," said Mr. Shoop. "I believe that Stifel will allow me to serve my clients more efficiently, more cost effectively, and with more sophisticated technology. The leadership team at Stifel Independent Advisors aligns well with my client-centric focus."

"Ryan and his team embody exactly the type of advisor that we want to attract at Stifel Independent Advisors: highly successful, ethical, and growth oriented," said Rob Welch, Director, Regional Recruiting. "As they explored their options, their top priority was access – not just to better resources like sophisticated technology, nationally recognized research, investment banking, and private equity, but to executive decision-makers as well. At Stifel Independent Advisors, they'll have just that, plus the support they need to better serve their clients, recruit new advisors, and purchase books of business."

Stifel's independent channel operated as Century Securities Associates, Inc. for 30 years before changing its name to Stifel Independent Advisors in March.

Stifel Company Information

Stifel Financial Corp. (NYSE: SF) is a financial services holding company headquartered in St. Louis, Missouri, that conducts its banking, securities, and financial services business through several wholly owned subsidiaries. Stifel's broker-dealer clients are served in the United States through Stifel, Nicolaus & Company, Incorporated, including its Eaton Partners business division; Keefe, Bruyette & Woods, Inc.; Miller Buckfire & Co., LLC; and Stifel Independent Advisors, LLC; and in the United Kingdom and Europe through Stifel Nicolaus Europe Limited. The Company's broker-dealer affiliates provide securities brokerage, investment banking, trading, investment advisory, and related financial services to individual investors, professional money managers, businesses, and municipalities. Stifel Bank and Stifel Bank & Trust offer a full range of consumer and commercial lending solutions. Stifel Trust Company, N.A. and Stifel Trust Company Delaware, N.A. offer trust and related services. To learn more about Stifel, please visit the Company's website at www.stifel.com.

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